# **Preliminary Operating Statistics**

For the 2<sup>nd</sup>Quarter of the Financial Year Ended 2013



AirAsia X Berhad ("AAX" or "the company") is pleased to announce the operating statistics for the 2<sup>nd</sup> Quarter 2013 ("2Q13").

In line with its 20.9% growth in passengers carried in the 1Q13, the company similarly recorded a strong growth in the 2Q13, carrying 0.69 million passengers, which represent a growth of 24.2% over the same quarter in 2012 for continuing routes.

The aircraft fleet, comprising Airbus A330s, increased from 9 to 12 units during the period under review. The company also has 2 Airbus A340s, which are currently wet-leased to other operators. In February 2013, AAX had launched its inaugural flight to Jeddah on 16<sup>th</sup> February and to Shanghai on 19<sup>th</sup> February, expanding its current route network to 14<sup>(a)</sup> destinations globally.

In terms of passenger traffic, AAX achieved 3.5 billion Revenue-Passenger-KMs (RPKs) for 2Q13 and its capacity was recorded at 4.2 billion Available-Seat-KMs (ASKs), resulting in a load factor of 82%, which solidified the company's position as the second-largest low-cost carrier in Southeast Asia, after Malaysia AirAsia. RPKs and ASKs had increased by 20.6% and 21.3%, respectively, in comparison with the previous year's corresponding quarter, as the result of the increased fleet size. Load factor levels on all the routes that AAX has operated for over a year have overall remained steady despite the tough operating environment.

Cargo operations continue to be strong, with AAX carrying 9,312 tonnes of freight during 2Q13, which represents a 27% growth from a year ago (7,356 tonnes, Q212) for its continuing routes.

(a) Our 15<sup>th</sup> destination Busan, South Korea was launched on July 15<sup>th</sup> post 2Q13. Adelaide, Australia was announced as our 16<sup>th</sup> destination with flights to commence in Oct 2013.

# 2<sup>nd</sup> Quarter Operational Statistics

| AIR ASIA X                              | APR-JUN 2013 |         |          |
|---|--------------|---------|----------|
|   | 2013         | 2012    | Change   |
| Passenger Carried <sup>1</sup>          | 697,112      | 561,392 | 24.2%    |
| Capacity <sup>2</sup>                   | 851,643      | 680,108 | 25.2%    |
| Load Factor (%) <sup>3</sup>            | 81.8         | 82.3    | -0.5 ppt |
| ASK (mil) <sup>4</sup>                  | 4,274        | 3,523   | 21.3%    |
| RPK (mil) <sup>5</sup>                  | 3,498        | 2,900   | 20.6%    |
| Number of stages <sup>6</sup>           | 2,259        | 1,804   | 25.2%    |
| Average stage length (km)               | 5,019        | 5,181   | -3.1%    |
| Size of fleet at month end <sup>7</sup> | 12           | 9       | 3        |

- Number of earned seats flown. Earned seats comprise seats sold to passengers (including no-shows) and seats provided for promotional purposes
- (2) Number of seats flown
- (3) Revenue Passenger Kilometres (RPK) / Available Seat Kilometres (ASK)
- (4) Available Seat Kilometres (ASK) measures an airline's passenger capacity. Total seats flown multiplied by the number of kilometres flown
- Revenue Passenger Kilometres (RPK) is a measure of the volume of passengers carried by the airline. Number of passengers multiplied by the number of kilometres these passengers have flown
- Number of flights flown
- Number of operational fleet excluding the 2 A340s

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